

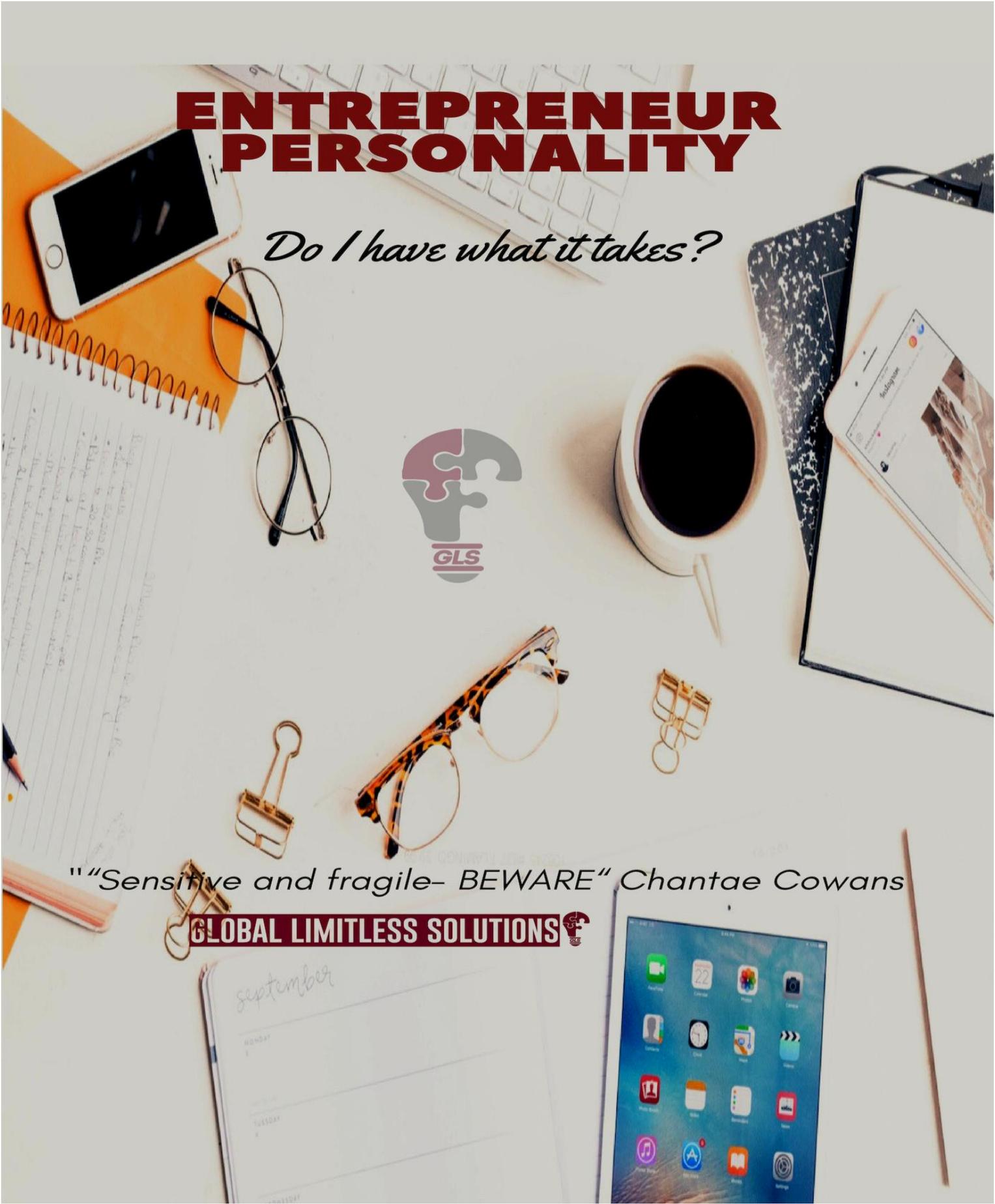
ENTREPRENEUR PERSONALITY

Do I have what it takes?



"Sensitive and fragile- BEWARE" Chantae Cowans

GLOBAL LIMITLESS SOLUTIONS



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Now it's time to bring your vision to life!

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About Me



My Name is Chantae and I am the Founder and CEO of Global Limitless Solutions, a Project Management Consulting Firm. Our mission is to transform the world with Agile creativity.

We have helped; Fortune 500 companies, large corporation, small businesses and even individuals building their empire from their living room; by helping them achieve their highest form of Agility.



I travel the world working on high impact and time sensitive projects; and between 2017-2018, we saved a client over \$93 million dollars, by helping them implement Agile Values and Principles.

We help entrepreneurs who want to learn how to start and run their small business like large corporations. Using their intellectual properties, creativity, available time and resources.

We serve them by creating products that teach them how to:

- Identify their most valuable profits, products and payers
- Have lean and Agile Thinking
- Prioritize
- Increase productivity
- Build cross functional teams
- Plan and execute
- Inspect and adapt

I am an encourager by nature and an Agile Business Coach by profession. I want to see you win and I want to teach you how.



Let's talk about why you are here!

If you:

- Are an aspiring entrepreneur
- Want to start a business but not sure if you have what it takes
- Are questioning if ownership is for you
- Want to have more streams of income
- Have a hustler spirit
- Motivated, committed and ready to become a business owner

Sound like you? Then you are in the right place! Let's get started!



5 PERSONALITY TRAITS THAT ENTREPRENEURS POSSESS

Let's face it, not everyone is born to be an entrepreneur. Some people are ok with working a 9-5, coming home and doing it all over again the next day. And that is perfectly ok.

Others, are created to change the world! Not to say that a person working as an employee is not capable of changing the world, in fact I believe that everyone is born with a purpose and a mission.

What I mean is that; there is something special about entrepreneurs, the successful ones have come up with some of the most life changing products.

But how do they do that? Well they simply possessed certain characteristics.

You can ask any entrepreneur "what does it take to be an entrepreneur?" Majority will have a combination of the following characteristic traits.



1. **Passion-** “Driven by heart” Richard Harrington

Some days you are just not going to want to do. You are going to feel down, unmotivated, and have a lack of energy. Let’s face it, we are all human and life happens.

This doesn’t change just because you decided to become an entrepreneur. But what separates a successful entrepreneur from the rest, is that they are willing to do it no matter what. They are willing to do it when no one is watching and they are willing to start from the bottom.

Successful entrepreneurs are not in it for the money but instead to solve a problem and make lives easier. Starting a business solely bases on the incentive of money, is the fastest way to fail. You know the saying “chase the bag” well you don’t have to chase the bag when you stay in your lane. When you are in your lane, all you will have to do is stand and catch your blessings.

A successful entrepreneur has ambition and is a life time learner. This means that you don’t have to be the sharpest tool in the box- but you must be willing to be sharpened.



2. Resilience- Mad Faith

Failure is inevitable. You will fail at something in your business life cycle (period). It's the cycle of life, you must fail to learn, grow and get closer to the right formula.

A successful entrepreneur sees failure as an opportunity for success. They learn from the mistakes and they get right back up and improve. They are discipline and persistent.

They ask themselves questions like:

How can I learn from this?

What went wrong?

How can I succeed next time?

They are not afraid to take risk. Smart strategic risk is the key.



3. Strong Sense of Self

Ok, so let's talk about this one.

As an entrepreneur, you must realize that there is no one else who can make your dreams come true! You are the only one and it will take hard work.

You must believe that you can do it. Imagine starting your business with low self esteem. You would have a failed business before you even get started. You also have to realize that not everyone is for you and not everyone is going to believe in your dreams. In fact if you don't believe in you, then you have no business asking someone else too.

You have to know that your ideas are good ones, you cannot just "think" they are.

You must not be afraid of rejection. You will hear "NO"

Lastly, having a strong sense of self allows you to have confidence to interact and meet like minded individuals. Allowing you to make the right connections.



4. Flexible and Adaptable

Have you ever heard the saying that “the only thing that is consistent is change?” Well it’s true.

The vision that you have now will change but your message and mission should never. Where you start is not where you will finish.

People change, environments change, markets change, technology changes. It is your job as an entrepreneur to keep up.

This means that you are willing to adjust to make feasible plan 2.0 (a new version of your original plan).

You have to be willing to adapt to changes and challenges. You must be willing to modify your plans. Have effective planning without over planning and inspect your plans to determine if change is needed.



5. Vision- “Unshakable sense of purpose” Tony Tjan

This is extremely important. You must know your purpose. Why are you here on this earth? What have you been put here to do? When you are in alignment with your purpose then everything else flows easily.

Your vision has to be so big that you see opportunity everywhere. A successful entrepreneur is an innovator who is always on the lookout to develop new ideas and improve existing ones. They are doers, they put their vision into action.



There you have it.

So what do you think? Do you think that you have what it takes to be an entrepreneur?

I know it's a little nerve wrecking at first. Take time to really think about your current personality. Which traits do you have? Which ones do you need to work on?

“Ownership is liberation and I believe in freedom” –
Chantae Cowans

“It's not about how much you sleep. It's about how much you do when you are awake”- **Gary Vee**

“I'm convinced that about half of what separates the successful entrepreneurs from the non-successful is pure perseverance” – **Steve Jobs**

